

Top 10 Criteria for Selecting Software

Source: Deloitte & Touche

1st Time Around

1. Price of the Software
2. Ease of Implementation of the new system
3. Ease of use
4. Software's ability to adapt to the business
5. Functionality of software
6. Software works with existing hardware
7. Growth potential of software
8. Level of support provided by the local vendor
9. Quality of documentation
10. Vendors track record of performance

2nd Time Around

1. Level of support provided by the local vendor (8)
2. Vendor's track record (10)
3. Software's ability to adapt to the business (4)
4. Growth potential of software (7)
5. Quality of documentation (9)
6. Price of the Software (1)
7. Functionality of software (5)
8. Ease of use (3)
9. Ease of Implementation of the new system (2)
10. Software works with existing hardware (6)